

West Coast Freight & Trucking Services



1997

Founded In

\$24.5M

2021 EBITDA

\$114.3M

2021 Revenue

Owned and Operated by Founder

The company was founded in 1997 by the current owner who still manages and runs the business.

Background

Company provides local, regional, and long-haul freight trucking services, which transport both dry and refrigerated cargo over the road service to 48 states from the customer's pickup location to a delivery site. They also provide on-site logistics and transportation management.

Top Customers

- Customer 1 = 46%
- Customer 2 = 34%
- Customer 3 = 6.5%
- Others = 13.5%

Asset Count

	2019	2020	2021
Trucks	58	106	134
Reefers	87	99	111
Dry Vans	189	364	541

Financials

	2018	2019	2020	2021
Revenue	\$35.9M	\$39.4M	\$60.5M	\$114.3M
Adj. EBITDA	\$9.4M	\$10.4M	\$16.4M	\$24.5M

The Company has Recently Signed a Contract with 2 Companies for Additional \$34M in Freight Annually

Seeking 5X TTM EBITDA (Post-CapEx Adjustment)