

Trucking Logistics & Brokerage Company in Pacific Northwest



18

Trailers & Tractors

200

Trucking Companies in Network

\$923K

2021p EBITDA

Opportunity Details

- Owner Semi-Retired.
- Current Management, Experienced with Long Tenure, Will Stay.
- Price: \$3.5M
- Open to a Full Exit

Customers

Company's customers are a range of national and regional building products manufacturers. Highest sales come from a global leading interior & exterior building product company

Assets

- 18 trucking trailers and tractors

Operational Details

- 3 owners
- 1 manager for each logistics and brokerage entities
- 8 certified truck drivers for the logistics entity
- Logistics entity & brokerage entity brings 23% and 77% of revenues, respectively.
- Key employees and management are expected to be retained.

Financials

	2017	2018	2019	2020	2021P
Revenue	\$7.11M	\$8.52M	\$8.16M	\$7.35M	\$7.50M
Gross Profit	\$1.92M	\$2.34M	\$2.56M	\$2.48M	\$2.53M
Net Income	\$72.63K	\$147.01K	\$262.51K	\$572.37K	\$693.00K
Adj. EBITDA	\$428.33K	\$520.75K	\$544.26K	\$841.87K	\$923.00K