

Aerospace Manufacturing Companies Consolidation



\$9.6M 2025P Revenue

\$5.90M

Current Backlog Completed in 2024

\$846.0K 2025P Adj. EBITDA

Two Complimentary Companies Seeking to Consolidate

Two **Aerospace CNC Machining & Assembly Companies** seek to consolidate into a bigger and more profitable manufacturing company focusing in the Aerospace, Defense, and Medical industries.

- **Company A** is a supplier of complex and close tolerance parts for customers in the aerospace and medical industries. Other services include mechanical assembly, dock to stock, and VMI.
- Company B is a smaller aerospace CNC machining & assembly company which core business is providing precision parts for aerospace, defense, science, and commercial industries.

Products & Services

The Companies' core strength is in manufacturing components of:

- Commercial & Defense Avionics (AS9100 Rev D & ITAR)
- Implantable Medical Device (ISO13485)

Certifications







AS9100 Rev D

ISO9000, ISO9001, ISO13485

ITAR Registered

Property

Both companies are located in Washington State, US.

- Company A: 18,000 sq. ft.
 - 1 main building (machine shop and office)
 - 1 secondary building (assembly facility)
- Company B: 14,500 sq. ft.
 - 1 machine shop and office space (14 machining centers, 5 quality control equipment)
 - 1 warehouse

Financials (USD)

COMBINED	2020	2021	2022	2023	2024
Sales	\$6.2M	\$4.6M	\$6.0M	\$7.1M	\$7.4M
COGS	\$3.9M	\$3.4M	\$4.4M	\$4.7M	\$5.1M
Expenses	\$2.7M	\$2.5M	\$2.8M	\$3.4M	\$1.4M
Adj. EBITDA	\$456.2K	\$(486.6K)	\$(180.5K)	\$(92.0K)	\$(345.7K)

PROJECTED	2025P	2026P	2027P	2028P
Sales	\$9.6M	\$11.2M	\$13.2M	\$15.5M
COGS	\$6.1M	\$6.6M	\$7.7M	\$9.1M
Expenses	\$3.2M	\$3.6M	\$4.0M	\$4.6M
Adj. EBITDA	\$846.0K	\$1.8M	\$2.3M	\$2.9M

^{*}The numbers have included the possible elimination between the companies; however, they have not included the possible addition of synergies that could happen between consolidation of the two companies.

Contact Us: salim.d@concordventuresinc.com